

The easy and correct way for a pressure washer contractor to figure out how to price a job...

Just a note: The problem with using general

Lets Try it:

1. **General Labor Rate** How much are your services worth an hour?
2. **Equipment** Rental / Purchase (has general or package deal)
3. **Detergent** Costs for this job (or average cost per job)
4. Now how large **area** are you going to **clean**
5. Now, depending **hours** it will take to **finish** the job

Now lets use an example to clean a concrete sidewalk for a garage

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1%	0.001
10%	1.111
20%	1.250
25%	1.333

30%

1.428

35%

1.539

40%

1.66

45%

1.8

50%

2.000

So if

your costs are

\$179.85 and

you want to

make %10 on

the job, just multiply \$179.85 by 1.111. That's \$199.81.

Now you have a job cost for

this particular
example.

Record every
job you
complete and
the costs
involved. Soon

you will have
your own
contractor-pricing
guide that
you can adjust
as needed.
You are your

best job
estimator. You
know how
much labor is
involved. This
is a general
example an

easy way to
get started and
cover your
bases. This is
in

***no way set in
stone***

